



PARK LANE

REALTY™

WE ARE YOUR REAL ESTATE CONSULTANT, EDUCATOR AND PARTNER

BUYER'S GUIDE

Purchasing a new home is a major decision, whether it's your primary residence, an investment property or even a pied-à-terre.

- STEP 1** The FIRST STEP is finding the perfect real estate agent who can help you define your search parameters (price range, location preferences, size of property, amenities, etc.) and prioritize your needs.
- STEP 2** The SECOND STEP is evaluating your budget. When you begin to seek financing, it's important to know how much money a lender will be willing to give you; once you have that figure, then you can determine your down payment. Arranging your financing prior to searching for a property will save you time, ensure a smoother transaction, and assist in getting preapproved for a mortgage.
- STEP 3** The THIRD STEP is finding the right property. Your agent can help you navigate through those neighborhoods that meet your needs and lifestyle. This process is not complete until we view the properties, get a complete feel of the area and feel confident that we have found "the one."
- STEP 4** The FOURTH STEP is to select a real estate attorney who is specialized in Miami or one who will work with your attorney to make sure a proper contract is drafted and ensure the success of the transaction. Our agents will gladly recommend experienced attorneys who have worked closely with Park Lane Realty clients.
- STEP 5** The FINAL STEP is placing a purchase offer. Our team of experts will help you prepare and negotiate the offer and get an executed purchase contract. Once we have an executed contract, if it is a financed purchase, it can take up to 90 days to close the transaction.



AT PARK LANE REALTY, WE TAKE PRIDE IN GUIDING OUR CLIENTS THROUGH ALL OF THEIR REAL ESTATE TRANSACTIONS, FROM BEGINNING TO END, AND PROVIDING THEM THE BEST POSSIBLE EXPERIENCE.

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